

Condensed Interim
Financial Statements For the
QUARTER ENDED
31 MARCH

31 MARCH 2020







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## CORPORATE INFORMATION

## **Board of Directors**

**Lt Gen Tariq Khan -** Chairman *HI(M), (Retd)* 

**Lt Gen Javed Iqbal -** CE & MD *HI(M), (Retd)* 

Dr. Nadeem Inayat

Mr. Rehan Laiq

Syed Iqtidar Saeed

Mr. Muhammad Ali Gulfaraz

Lt Col Abdul Khaliq Khan (Retd)

Mr. Basharat Ahmad Bhatti

Ms. Aminah Zahid Zaheer

## **Chief Financial Officer**

Syed Abdul Majid Shah

## **Company Secretary**

Brig Zahid Nawaz Mann SI(M), (Retd)

## **Auditors**

EY Ford Rhodes Chartered Accountants





## **Legal Advisers**

Qazi Imran Zahid (Advocate Supreme Court)

#### **Audit Committee**

Dr. Nadeem Inayat

Mr. Rehan Laiq

Lt Col Abdul Khaliq Khan (Retd)

#### **HR & R Committee**

Ms. Aminah Zahid Zaheer

Dr. Nadeem Inayat

Mr. Rehan Laig

Sved Igtidar Saeed

#### **Technical Committee**

Syed Iqtidar Saeed

Lt Col Abdul Khaliq Khan (Retd)

Mr. Basharat Ahmad Bhatti

## **Business Review Committee**

Mr. Muhammad Ali Gulfaraz

Dr. Nadeem Inayat

Mr. Rehan Laiq

Ms. Aminah Zahid Zaheer

Mr. Basharat Ahmad Bhatti

## **Registered Office**

42 CCA, DHA Phase – VIII, Ex-Park View, Lahore. Tel: +92-42-37136315-17 E-mail: info@faujifoods.com

## **Shares Registrar**

M/s Corplink (Pvt.) Limited Wings Arcade, 1-K, Commercial, Model Town, Lahore.

Tel: +92-42-35916714, 35916719, 35839182

Fax: +92-42-35869037

E-mail: shares@corplink.com.pk

### Website

www.faujifoods.com

#### **Plant**

Bhalwal, District Sargodha.

#### **Bankers**

Habib Bank Limited United Bank Limited

National Bank of Pakistan

Bank Alfalah Limited

Faysal Bank Limited

MCB Bank Limited

Askari Bank Limited

Allied Bank Limited

Bank AL Habib Limited

Dubai Islamic Bank Pakistan Limited

Soneri Bank Limited

JS Bank Limited

Al Baraka Bank (Pakistan) Limited

## QUARTER ENDED 31 MARCH 2020

## DIRECTORS' REPORT TO THE SHAREHOLDERS

The Board of Directors of Fauji Foods Limited is pleased to present the directors' report along with the condensed unaudited interim financial information of the Company for Three months ended March 31, 2020.

#### **Principal Activities**

During the period under review, The Company managed to regain some of its lost share by registering a revenue growth of 20% from the corresponding quarter of last year despite tougher business environment. But the recovery in revenue growth was marred by the continued high input costs, caused by currency devaluation, revision in import duties and high finance costs.

The later part of the quarter is affected with global breakout of COVID 19 Pandemic and slowdown in economic activity specifically in the last month of the quarter with the start of lockdown. The Company has made effective efforts to maintain supply chain and meet the product demand of consumers without compromising any of the safety measures.

## Financial Performance

During the period under review, net sales stood at Rs 1,667 million compared with Rs 1,385 million while turning to gross loss of Rs. 100 million compared with Gross profit of Rs 31 million during the corresponding period of last year.

The loss after tax for the quarter stood at Rs 952 million compared with Rs 699 million loss in the corresponding period of last year. The incremental loss is primarily attributable to higher raw milk cost and increase in financing rates from previous year comparative quarter.

#### Increase in Authorized Capital and Conversion of Sponsor Loan to Share Capital

Subsequent to first quarter ended March 2020; in the Annual General Meeting held on April 02, 2020 the Shareholders have approved, through special resolution, an increase in Authorized Capital to 1,000 Million Shares of Rs 10 /- each from 700 Million Shares of Rs 10 /- each. Further approved is the conversion of the subordinated loan to equity amounting to Rs 2,630 Million together with markup of Rs 118.86 Million as at December 31, 2019 at par value of Rs 10/- per share, which was granted by FFBL to the Company, Approvals from SECP are in process.

#### **Future Outlook**

The Company with target to achieve milestone presence in foods service segment has entered into strategic supply agreements with renowned international foods chains. These agreements will help increase FFL's revenue, apart from enhancing its brand image in domestic and international markets.

Despite the broader challenges and inflationary trends in the country, the management remains committed, vibrant and resilient to respond to these challenges with renewed vigor and passion to accomplish its objectives. The leadership is continuously revisiting and realigning the business strategies to make the Company's business profitable.

The Board is thankful to the valuable shareholders for their trust and continued support to the Company.

For and on behalf of the Board

Lt Gen Tariq Khan - Chairman HI(M), (Retd)

Chairman

Dated: April 23, 2020

Lt Gen Javed Iqbal HI(M), (Retd) Chief Executive /

Managing Director

## ڈائر یکٹران رپورٹ برائے ممبران



## fauji foods

فوجی فوڈزلیمیٹڈ کا بورڈ آف ڈائر کیٹرز 31 مارچ 2020 کو کمل ہونے والے سہ ماہی عرصہ کے لیے غیر آ ڈٹ شدہ مالیاتی حیابات برڈائر کیٹران کی رپورٹ میش کرتے ہوئے مسرت محسوں کر رہاہے۔

## بنیادی سر گرمیاں

زیادہ بخت کاروباری حالات کے باوجودز پر جائزہ عرصہ کے دوران سابقہ سال کے نقابلی عرصہ کے مقابلے میں 20 فیصداضا فی فروخت کے ساتھ عمینی اپنے تھوئے ہوئے کچھ بازاری حصے کو دوبارہ حاصل کرنے میں کا میاب رہی۔ لیکن آمدنی میں اس اضافے کوروپے کی فقدر میں کمی ،امپورٹ ڈیوٹی میں ترمیم اوراضا فی مالیاتی لاگت کی دجہ سے پیداوار کی لاگت میں مسلسل اضافے نے متاثر کردیا۔

سہ ماہی کے بعد کا حصہ Covid 19 بیاری کی عالمی وباہے متاثر ہواجس نے اس سہ ماہی کے آخری مبینے میں شروع کیے گئے لاک ڈاؤن کے آغاز سے معاثی سرگرمیوں کو آہتہ کردیا ہمپنی نے حفاظتی اقدامات پر کوئی سمجھوتا کیے بغیر سپلائی چین کر برقرار رکھنے اورصار فین کی مصنوعات کی طلب کو پورا کرنے کے لیے موثر کوششیں کی ہیں۔

## مالياتي كاركردگي

سابقہ سال کے نقابلی عرصہ کے دوران فروخت سے حاصل ہونے والے 1,385 ملین روپے کے مقابلے میں زیرِ جائزہ عرصہ کے دوران فروخت سے حاصل شدہ رقم 1,667 ملین روپے رہی جبکہ سابقہ نقابلی عرصہ کے دوران حاصل کردہ 31 ملین روپے خام منافع کے مقابلے میں اس سال کے زیرِ جائزہ عرصہ کے دوران 100 ملین روپے کا خام نقصان ہوا۔

سابقہ سال کے نقابلی عرصہ کے دوران ہونے والے 699 ملین روپے نقصان کے مقابلے میں اس سال کے زیرِ جائزہ عرصہ کے دوران ہونے والا بعداز ٹیکس نقصان 952 ملین روپے رہا۔ بڑھتا ہوا نقصان بنیا دی طور پرسابقہ سال کی سہ ماہی کے مقابلے میں دودھ کی زیادہ قیت اور مالیاتی شرح میں اضافہ کی وجہ ہے۔

## مجازسر مائے میں اضافداوراسپانسر کے قرضے کی شیئر کیپیل میں تبدیلی

ماری 2020 کوختم ہونے والی پہلی سہ ماہی کے بعد 02 اپریل 2020 کومنعقد ہونے والے سالانہ اجلاس عام میں صفح یافتگان نے خصوصی قرار داد کے ذریعے کمپنی کے مجاز سر ما پیکودس روپے مالیت فی حصہ کے 700 ملین صفح سے بڑھا کر دس روپے مالیت فی حصہ کے 1,000 ملین صفح کرنے کی منظوری دے دی ہے۔ مزید برال 2,630 روپے مالیت کے دوپے کے مارک اپ سمیت دس روپے فی حصہ مالیت کے صفح میں تبدیل کرنے کی منظوری دی ہے۔ SECP کی منظوری کا علاوہ کی منظوری کا علیت کے عارک اپ سمیت دس روپے فی حصہ مالیت کے صفح میں تبدیل کرنے کی منظوری دی ہے۔

کمپنی ، فوڈ سروں کے شعبے میں موجود گی کے سنگِ میل کے ہدف کے ساتھ ، معروف بین الاقوا می فوڈ ز چین کے ساتھ اسٹر پیخل رسدفراہم کرنے کے معاہد کر پچکی ہے۔ان معاہدوں ہے،مقامی اور بین الاقوا می بازار میں برانڈا ثیج کو بہتر بنانے کے ساتھ ساتھ، کمپنی کی آمد نی بیڑھانے میں مدد ملے گی۔

ملک میں وسیع تر چیلنجوں اورافراطِ زر کے ربخانات کے باوجودا نظامیہ ایک نے عزم، جوش اور جذبے کے ساتھ ان چیلنجوں کا جواب دینے اور اپنے مقاصد کے حصول کے لیے پر جوش اور چوکس ہے کمپنی کے کاروبار کو نفع بخش بنانے کے لیے قیادت کاروباری حکمت عملیوں مسلسل نظر ٹائی کررہی ہے۔

بورڈ کمپنی پراعتا داومسلسل تعاون کے لیے تمام قابلِ قدر خصص یافتگان کاشکر گزارہے۔

بعطیسسک یفٹینٹ جزل جاویدا قبال بال امتیاز (طری) (ریٹائز) چیف نگر نیکٹر انجیگ ڈائر کیٹر مورخہ 23 امریل 2020

معزیطه می این این مان خان بال اتیاز (ملری) (ریٹائزڈ) چیزمین



## Condensed Interim Statement of Financial Position As at 31 March 2020

EQUITY AND LIABILITIES	Note	Un-Audited 31 March 2020 Rupees	Audited 31 December 2019 Rupees
Share capital and reserves			
Authorized capital			
700,000,000 (2019: 700,000,000)			
ordinary shares of Rs 10 each		7,000,000,000	7,000,000,000
Issued, subscribed and paid up capital 528,407,192 (2019: 528,407,192)			
ordinary shares of Rs 10 each		5,284,071,920	5,284,071,920
Share premium		1,925,340,907	1,925,340,907
Surplus on revaluation of property, plant and equipment - net of tax		1,293,011,771	1,309,417,781
Accumulated loss		(13,132,376,710)	(12,196,616,692)
Accumulated toss		(4,629,952,112)	(3,677,786,084)
Non-current liabilities		(1,0=0,00=,===,	(5/577/755/55 1)
Long term finances		2,558,333,333	2,708,333,333
Liabilities against assets			
subject to finance lease		232,761,202	255,555,628
Deferred Liabilities		86,574,618	76,634,948
		2,877,669,153	3,040,523,909
Current liabilities			
Short term borrowings		6,908,420,673	6,691,944,126
Current portion of long term liabilities		1,761,620,876	1,745,608,877
Loan from Parent Company - unsecured	6	2,630,000,000	2,630,000,000
Trade and other payables		1,746,958,640	1,166,742,071
Unclaimed dividend		965,752	965,752
Accrued finance cost		720,677,092	554,807,673
		13,768,642,033	12,790,068,499
		12,016,359,074	12,152,806,324

## **Contingencies and commitments**

The annexed notes form an integral part of these condensed interim financial statements.

# Condensed Interim Statement of Financial Position As at 31 March 2020



ASSETS	Note	Un-Audited 31 March 2020 Rupees	Audited 31 December 2019 Rupees
Non-current assets			
Property, plant and equipment	8	7,983,408,318	8,106,036,190
Intangible assets		34,522,447	39,393,564
Security deposits		6,606,122	6,606,122
		8.024.536.887	8.152.035.876

## Current assets

Stores, spares and loose tools	225,000,283	237,545,924
Stock-in-trade	1,365,335,779	1,443,222,934
Trade debts	273,074,065	181,171,112
Loans and advances	77,930,605	64,645,851
Deposits, prepayments and other receivables	236,136,782	233,956,743
Due from associated companies	39,247	39,247
Sales tax refundable - net	531,289,808	563,303,259
Income tax - net	1,200,419,141	1,162,750,979
Cash and bank balances	82,596,477	114,134,399
	3,991,822,187	4,000,770,448

12,016,359,074	12,152,806,324

The annexed notes form an integral part of these condensed interim financial statements.

Chairman

Chief Executive

Director

## QUARTER ENDED 31 MARCH 2020

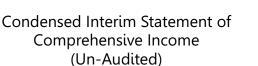
# Condensed Interim Profit or Loss Account (Un-Audited) For the Quarter ended 31 March 2020

	Note	01 January to 31 March 2020 Rupees	01 January to 31 March 2019 Rupees
Sales - net		1,667,052,343	1,385,467,521
Cost of sales	9	(1,767,375,039)	(1,354,938,340)
Gross (Loss)/ profit		(100,322,696)	30,529,181
Marketing and distribution	expenses	(213,186,742)	(294,522,293)
Administrative expenses		(91,990,481)	(115,651,718)
Loss from operations		(405,499,919)	(379,644,829)
Other income		19,510,763	8,738,347
Other expenses		-	(6,942,448)
Finance cost		(561,271,118)	(307,682,608)
Loss before taxation		(947,260,274)	(685,531,538)
Taxation		(4,905,754)	(13,105,673)
Loss after taxation		(952,166,028)	(698,637,211)
Loss per share - basic and	l diluted	(1.80)	(1.32)

The annexed notes form an integral part of these condensed interim financial statements.

Chairman

Director





For the Quarter ended 31 March 2020

01 January to 31 March 2020 Rupees

01 January to 31 March 2019 Rupees

Loss after taxation for the period

(952,166,028)

(698, 637, 211)

Other comprehensive income

Items that will not be reclassified to profit and loss account

Remeasurement of defined benefit obligation

**Total comprehensive loss** for the period

(952,166,028)

(698,637,211)

The annexed notes form an integral part of these condensed interim financial statements.

Chairman



Issued,

## Condensed Interim Statement of Changes In Equity (Un-Audited) For the Quarter ended 31 March 2020

**Capital Reserve** 

	subscribed and paid-up capital	Share premium	Surplus on revaluation of property, plant and equipment - net of tax	Accumulated loss	Total
			Rupees		
Balance as at 01 January 2019	5,284,071,920	1,925,340,907	1,424,377,761	(6,491,314,836)	2,142,475,752
Total comprehensive income for the period					
Loss after taxation	-	-	-	(698,637,211)	(698,637,211)
Other comprehensive income	-	-	-	-	-
Total comprehensive income	-	-	-	(698,637,211)	(698,637,211)
Surplus transferred to accumulated losses					
Incremental depreciation relating to surplus					
on revaluation - net of ta	ax -	-	(18,648,299)	18,648,299	-
Balance as at 31 March 2019	5,284,071,920	1,925,340,907	1,405,729,462	(7,171,303,748)	1,443,838,541
Balance as at 01 January 2020					
,	5,284,071,920	1,925,340,907	1,309,417,781	(12,196,616,692)	(3,677,786,084)
Total comprehensive income for the period	5,284,071,920	1,925,340,907	1,309,417,781	(12,196,616,692)	(3,677,786,084)
Total comprehensive income for the period	5,284,071,920	1,925,340,907	1,309,417,781	(12,196,616,692)	(952,166,028)
Total comprehensive income for the period  Loss after taxation Other comprehensive income	5,284,071,920	1,925,340,907	1,309,417,781		
Total comprehensive income for the period  Loss after taxation Other comprehensive	5,284,071,920 - -	1,925,340,907	1,309,417,781		
Total comprehensive income for the period  Loss after taxation Other comprehensive income  Total comprehensive	5,284,071,920	1,925,340,907	1,309,417,781	(952,166,028)	(952,166,028)
Total comprehensive income for the period  Loss after taxation Other comprehensive income  Total comprehensive income	-	1,925,340,907	1,309,417,781	(952,166,028)	(952,166,028)

The annexed notes form an integral part of these condensed interim financial statements.

Chairman

Chief Free surfice

Director





Cash flows from operating activities		2020	2019
casi nows from operating activities	Note	Rupees	Rupees
Loss before taxation Adjustments for non-cash items:		(947,260,274)	(685,531,538)
Depreciation on property, plant and equipment	8	181,955,481	165,175,084
Amortization of intangible assets		4,871,118	675,636
Gain on disposal of property, plant and equipment		(2,904,628)	(1,097,286)
Profit on bank deposits		(14,980,281)	(5,960,724)
Provision for obsolete stores		-	1,335,000
Exchange (gain)/loss		(67,181)	5,607,448
Employee retirement benefits		8,228,052	10,490,828
Finance cost		561,271,118	307,682,608
Loss before working capital changes	-	(208,886,595)	(201,622,944)
Effect on cash flow due to working capital changes (Increase) / decrease in current assets: Stores, spares and loose tools		12,545,641	(51,862,241)
Stock-in-trade		77,887,155	(211,790,320)
Trade debts		(91,902,453)	(76,321,151)
Loans and advances		(13,284,454)	(108,961,564)
Deposits, prepayments and other receivables		(2,180,539)	68,947,321
Due from Associated Companies			(178,125)
Sales tax refundable		32,013,451	15,347,798
(Decrease) / increase in trade and other payables		580,284,321	(82,744,328)
		595,363,122	(447,562,610)
Cash ganarat/(used in) anarations		206 476 527	
Cash generat/(used in) operations		386,476,527	(649,185,554)
Cash generat/(used in) operations Income tax paid		386,476,527 (37,668,162)	
Income tax paid Employee benefits paid			(649,185,554)
Income tax paid		(37,668,162)	(649,185,554) (65,098,541)
Income tax paid Employee benefits paid		(37,668,162) (3,194,536)	(649,185,554) (65,098,541) (1,913,321)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property,		(37,668,162) (3,194,536) 345,613,829 (62,758,035)	(649,185,554) (65,098,541) (1,913,321) (716,197,416)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property,		(37,668,162) (3,194,536) 345,613,829 (62,758,035)	(649,185,554) (65,098,541) (1,913,321) (716,197,416)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net Liabilities against assets subject to finance lease - net		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242) (125,000,000) - (31,782,025)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net Liabilities against assets subject to finance lease - net Finance cost paid Net cash (used in) from financing activities		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242) (125,000,000) - (31,782,025) (395,402,054) (552,184,079)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net Liabilities against assets subject to finance lease - net Finance cost paid		(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242) (125,000,000) - (31,782,025) (395,402,054)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net Liabilities against assets subject to finance lease - net Finance cost paid Net cash (used in) from financing activities	ents	(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242) (125,000,000) - (31,782,025) (395,402,054) (552,184,079)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383)
Income tax paid Employee benefits paid Net cash generat/(used in) operating activities Cash flow from investing activities Fixed capital expenditure Sale proceeds from disposal of property, plant and equipment Income on bank deposits received Net cash used in investing activities Cash flow from financing activities Long term financing Short term borrowings - net Liabilities against assets subject to finance lease - net Finance cost paid Net cash (used in) from financing activities Net increase / (decrease) in cash and cash equival	ents	(37,668,162) (3,194,536) 345,613,829 (62,758,035) 6,335,512 14,980,281 (41,442,242) (125,000,000) - (31,782,025) (395,402,054) (552,184,079) (248,012,492)	(649,185,554) (65,098,541) (1,913,321) (716,197,416) (151,280,101) 25,405,994 5,960,724 (119,913,383) - 149,223,995 (45,684,222) (286,786,071) (183,246,298) (1,019,357,097)

The annexed notes form an integral part of these condensed interim financial statements.

Chairman

Chief Executive

Director



## Notes to the Condensed Interim Financial Statements (Un-Audited) For the Quarter ended 31 March 2020

- 1 Fauji Foods Limited ("the Company") was incorporated in Pakistan on 26 September 1966 as a Public Company and its shares are quoted on Pakistan Stock Exchange. It is principally engaged in processing and sale of toned milk, milk powder, fruit juices, allied dairy and food products. The registered office of the Company is situated at 42 CCA, Ex Park View, DHA Phase-VIII, Lahore (formerly at FFBL Complex, 103 A/B, Shahrah-e-Quaid-e-Azam, Lahore) and the manufacturing facility is located at Bhalwal, District Sargodha. The Company is a subsidiary of Fauji Fertilizer Bin Qasim Limited, the Parent Company.
- 2 This condensed interim financial Statements of the Company for the first quarter ended 31 March, 2020 is un-audited and has been presented in accordance with the requirements of the International Accounting Standard (IAS 34 Interim Financial Reporting) and provisions of and directives issued under the Companies Act, 2017 (the Act). In case where the requirements differ, the provisions of or directives issued under the Act have been followed. These are required to be presented to the shareholders under section 237 of the Act.
- 3 This condensed interim financial Statements does not include all the Statements required for the full financial statements and should be read in conjunction with the financial statements of the Company as at and for the year ended 31 December, 2019.
- **4** The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial Statements are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended 31 December, 2019.
- 5 The preparation of this condensed interim financial Statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.
  - During the preparation of this condensed interim financial Statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to annual audited financial statements for the year ended 31 December, 2019.
- **6** The shareholders of sponor and borrower, in their respective Annual General meetings held on March 29, 2020 and April 02, 2020 respectively, approve the conversion of subordinated shareholder loan to equity. Resultantly, loan of rupees 2.63 billion which has been distributed by FFBL to the Company, together with mark-up amounting to rupees 118.86 million that has accrued on such principal amount as at December 31, 2019 into fully paid up ordinary of Rs. 10 per share of FFL of the corresponding value to be issued by FFL to the parent Company.

## 7 Contingencies and commitments

## 7.1 Contingencies

(i) The Company has issued following guarantees:



Guarantees aggregating Rs. 15.01 million (31 December 2019: Rs. 15.01 million) have been issued by banks on behalf of the Company to Sui Northern Gas Pipeline Limited, Pakistan State Oil and Controller Naval Account.

There has been no significant change in contingencies as reported in the audited financial statements of the Company for the period ended December 31, 2019.

#### 7.2 Commitments

The Company has the following commitments in respect of:

- (I) Commitments, for capital expenditure, against irrevocable letters of credit outstanding at the year end were for Rs. Nil (31 December 2019: Rs. 3.82 million).
- (ii) Commitments, for purchase of raw / packing material, outstanding at the year end were for Rs. 19.37 million (31 December 2019: Rs. 7.29 million).

8	Pro	perty, plant and equipment	Note	Un-audited 31 March 2020	Audited 31 December 2019
	Оре	ning balance - Net book value		7,864,982,570	6,885,161,167
	Add	itions during the period / year		90,172,246	1,805,381,871
	Cap	ital Work in Process	8.1	213,639,767	241,053,620
				8,168,794,583	8,931,596,658
	disp	k Value of property plant and ed osed off/adjusted during period / year	quipmen	t (3,430,784)	(51,377,372)
		reciation charged during period / year		(181,955,481)	(774,183,096)
				7,983,408,318	8,106,036,190
	8.1	Capital work-in-progress			
		Plant and machinery		212,771,767	237,869,416
		Building		-	349,204
		Leased vehicles		868,000	2,835,000
				213,639,767	241,053,620



Cost of Sales	Un-audited 31 March 2020	Un-audited 31 March 2019
Raw materials consumed	999,790,278	575,513,456
Salaries, wages and other benefits	48,826,948	42,360,213
Freight and forwarding	28,553,756	31,923,130
Power and fuel	64,079,335	50,881,226
Packing materials consumed	434,078,750	507,386,863
Stores and spares consumed	34,028,555	58,919,359
Repair and maintenance	49,303,557	46,366,732
Depreciation on property, plant and equipment	158,077,196	141,136,608
Rent, rates and taxes	140,671	1,371,652
Travelling and conveyance	2,114,083	3,351,574
Printing and stationery	45,438	53,709
Legal and professional charges	156,000	658,180
Insurance	2,457,010	371,714
Others	242,171	25,821
	1,821,892,748	1,460,320,237
Adjustment of work-in-process		
Opening stock	146,456,393	37,295,000
Closing stock	(225,237,029)	(70,232,629)
	(78,780,636)	(32,937,629)
Cost of goods manufactured	1,743,112,112	1,427,382,608
Adjustment of finished goods		
Opening stock	283,032,995	250,922,457
Closing stock	(258,770,068)	(323,366,725)
	24,262,927	(72,444,268)
	1,767,375,039	1,354,938,340

## 11 Date of authorization of issue

These financial statements were authorized for issue on April 23, 2020 by the board of directors of the Company.

## 12 Events after the balance sheet date

There are no subsequent events occurring after balance sheet date.

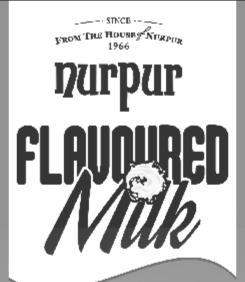
## 13 Corresponding figures

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purpose of comparison and better presentation as per reporting framework.

Chairman

Chief Executive

Director









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Some Traditions are Forever





## **Head Office**

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