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Corporate Information

BOARD OF DIRECTORS Lt Gen Khalid Nawaz Khan

Chairman

HI (M), Sitara-i-Esar, (Retd)

Lt Gen Muhammad Haroon Aslam CE & MD

HI (M), SBt, (Retd)

Lt Gen Shafqaat Ahmed

HI (M), (Retd)

Malik Adnan Hayat Noon

Mr. Qaiser Javed Dr. Nadeem Inayat Dr. Rashid Bajwa

Mr. Salman Hayat Noon

Brig Raashid Wali Janjua, SI (M), (Retd) Lt Col Abdul Khaliq Khan, (Retd)

Mr. Iltifat Rasul Khan Mr. Par Soderlund

CHIEF FINANCIAL OFFICER

Syed Aamir Ahsan

COMPANY **SECRETARY** Lt Col Muhammad Ashfaq, (Retd)

AUDITORS

KPMG Taseer Hadi & Co. **Chartered Accountants**

LEGAL ADVISERS

Hamid Law Associates



AUDIT COMMITTEE Mr. Iltifat Rasul Khan

Mr. Qaiser Javed Dr. Nadeem Inayat Malik Adnan Hayat Noon

HR & R COMMITTEE Dr. Nadeem Inayat

Dr. Rashid Bajwa

Brig Raashid Wali Janjua, SI (M), (Retd)

Lt Col Abdul Khaliq Khan, (Retd)

TECHNICAL Brig Raashid Wali Janjua, SI (M), (Retd)

Lt Col Abdul Khaliq Khan, (Retd) COMMITTEE

Dr. Rashid Bajwa

Dr. Rashid Bajwa **BUSINESS REVIEW** Dr. Nadeem Inayat Mr. Salman Hayat Noon **COMMITTEE**

Mr. Par Soderlund

Habib Bank Limited **BANKERS**

United Bank Limited National Bank of Pakistan Bank Alfalah Limited Faysal Bank Limited The Bank of Punjab NIB Bank Limited MCB Bank Limited Askari Bank Limited Allied Bank Limited

Bank Islami Pakistan Bank AL Habib Limited

REGISTERED FFBL Complex, 103 A/B,

OFFICE Shahrah-e-Quaid-e-Azam, Lahore.

> Tel: +92-42-99205933-34 E-mail: info@nurpurfoods.com

SHARES M/s Corplink (Pvt.) Limited **REGISTRAR**

Wings Arcade, 1-K-Commerical,

Model Town, Lahore.

Tel: (042) 35839182, 35916714

Fax: (042) 35869037

E-mail: shares@corplink.com.pk

www.faujifoods.com **WEBSITE**

Bhalwal, District Sargodha. **PLANT**



Directors' Report to the Shareholders

For the Half Year ended June 30, 2016

On behalf of the Board of Directors of Fauji Foods Limited, I am pleased to present the directors' report along with the condensed interim financial information of the Company for the half year ended June 30, 2016.

Change of Name

The period under review witnessed a change in the Company's name from "Noon Pakistan Limited" to "Fauji Foods Limited." This change is reflective of company transformation towards an innovative and dynamic organization and re-affirms its commitment towards better serving the needs of its expanding stakeholders. The change in name was proposed by the directors of the Company in their meeting held on 28 April 2016. This proposition was subsequently approved in an extraordinary general meeting held on 26 May 2016, following which all formalities pertaining to the change in name were completed. The new name became effective from June 01, 2016, with the approval of Securities & Exchange Commission of Pakistan.

Principal Activities

Fauji Foods Limited, a majority owned Company of Fauji Fertilizer Bin Qasim Limited (50.28% shareholding) and Fauji Foundation (12.75% shareholding) is engaged in manufacturing, processing, and marketing of dairy products, juices and jams. The Company's brand 'Nurpur' is one of the oldest and highly recognizable brands in Pakistan.

Operational Performance

The current half year saw a focus on rolling out our growth strategy, planned at the time of acquisition of the Company by Fauji Group in September 2015. During the period, we achieved numerous important milestones and demonstrated our commitment towards excellence.

Three new products were launched during the period. Dostea, a Liquid Tea Whitener, was launched in first quarter of 2016 while Nurpur Original (UHT) & Nurpur Fresh (Pasteurized) milk were launched in innovative packaging in second quarter of 2016. These product launches were accompanied by comprehensive marketing and advertisement campaigns. The new products received an enthusiastic response from all consumers' segments.

To complement our efforts for strengthening of our brands, Balancing Modernization and Revamping (BMR) and capacity expansion activities are also on track to ensure reliability and efficiency of the Company's production facility. The existing milk procurement and sales & distribution are being uplifted into a comprehensive sourcing and distribution network.

Financial Performance

Company financial results for the period Jan-Jun 2016 shows sales revenue of Rs. 1,080 million, higher by 16.4% compared to the corresponding period last year. Our net loss after tax increased to Rs. 435 million (loss per share - Rs. 4.91) from Rs. 247 million (loss per share - Rs. 4.36) last year.

Company is in process of capacity enhancement of production facility and uplifting of milk procurement and sales & distribution networks, this resulted in higher fixed cost of sales in current period



Other reasons for increased losses includes price reduction in tea creamer segment of industry, increased raw materials cost and marketing spending on brand repositioning & launch of new products. Your Company's management in order to realize full potential of Company's assets is focusing on strengthening its market position and is continuously making investments in the marketing and branding of its portfolio.

Management has undertaken various initiatives like curtailment of input costs, increasing production scales to optimum levels, strengthening of milk collection and sales & distribution structures, injection of equity through right issue, securing new working capital lines etc. We expect that these steps along with increased sales will contribute significantly towards the profitability of the company in the foreseeable future.

Right Issue

Right shares issuance exercise of the Company was completed for 100,738,598 ordinary voting shares at Rs. 29.78 each, in April 2016, thereby injecting further Rs. 3 billion equity in the Company.

Future Outlook

As a result of changes through Finance Bill 2016-17, margins of the dairy industry are expected to come under pressure due to withdrawal of zero-rated sales tax status which would not allow refund of input sales tax thus adding to the cost of products. The higher costs may result in increase in sales prices, thereby impacting the anticipated positive growth momentum.

Despite this set back our confidence remains high in the growth potential of Pakistan's dairy market. The Board is also confident about the future growth of Fauji Foods Limited by entrusting its faith in the Company's capacity to deliver quality products while keeping a strong focus on innovation and operational excellence.

The Board is thankful to the valuable shareholders and bankers for their trust and continued support to the Company. The Board would also like to place on record, its appreciation to all employees of the Company for their dedication, diligence and hard work

Lt Gen Khalid Nawaz Khan

HI (M), Sitara-i-Esar, (Retd) Chairman

Place: Islamabad Date: 25 Jul 2016



Auditor's Report to the Members on Review of

Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of Fauji Foods Limited (formerly Noon Pakistan Limited) ("the Company") as at 30 June 2016 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six month period then ended (here-in-after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other matters

As explained in note 2, due to change in accounting year the figures in the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and relevant notes to the condensed interim financial information for the six months' period ended 30 June 2015 are neither reviewed nor audited.

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarter ended 30 June 2016, have not been reviewed and we do not express a conclusion on them.

Date: 25 July, 2016

Lahore

KPMG Taseer Hadi & Co. Chartered Accountants (M. Rehan Chughtai)





CONDENSED INTERIM BALANCE SHEET

Share capital and reserves	Note	Un-audited June 30, 2016 Rupees	Audited December 31, 2015 Rupees
Authorised share capital 700,000,000 (2015: 700,000,000) ordinary share of Rs. 10 each		7,000,000,000	7,000,000,000
Issued, subscribed and paid up share capital 132,101,798 (31 December 2015: 31,363,200 ordinary shares of Rs. 10 each Share premium)) 5 6	1,321,017,980 1,966,772,143	313,632,000
Accumulated loss	O	(963,890,308) 2,323,899,815	(538,082,120) (224,450,120)
Surplus on revaluation of property, plant and equipment - net of tax		449,687,060	457,615,326
Non - current liabilities			
Liabilities against assets subject to finance leasemployee benefits Current liabilities	se	117,079,652 19,024,390 136,104,042	59,827,955 10,629,419 70,457,374
<u>Current liabilities</u>			
Trade and other payables Short term borrowings - secured Current portion of liabilities against assets	7 8	1,078,505,723 2,087,870,992	437,405,875 1,125,089,693
subject to finance lease Accrued markup	9	28,983,784 42,756,573 3,238,117,072	13,643,700 28,971,814 1,605,111,082
		6,147,807,989	1,908,733,662

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.

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Contingencies and commitments

Chief Executive

Director.

Executive Direct





AS AT JUNE 30, 2016

		Un-audited	Audited
		June 30,	December 31,
		2016	2015
Non - current assets	Note	Rupees	Rupees
Property, plant and equipment	11	3,206,173,480	1,277,997,628
Intangible asset		41,250	616,216
Security deposits		822,686	1,032,686
Deferred tax asset		290,966,590	76,384,766
		3,498,004,006	1,356,031,296

Current assets

Stores, spares and loose tools		88,141,855	38,716,297
Stock in trade	12	750,266,133	174,625,644
Trade debts - considered good		22,565,365	37,729,967
Loans and advances	13	89,756,489	21,528,308
Deposits, prepayments and			
other receivables	14	154,742,811	22,782,090
Due from associated			
companies - unsecured		1,998,473	2,025,419
Sales tax refundable - net		439,127,591	155,860,557
Income tax - net		163,794,024	58,795,819
Cash and bank balances	15	939,411,242	40,638,265
		2,649,803,983	552,702,366

6,147,807,989 1,908,733,662



Chief Executive





Condensed Interim Profit And Loss Account (Un-audited)

For the half year ended June 30, 2016

		For the quarter ended		For the half	year ended
		June 30,	June 30,	June 30,	June 30,
		2016	2015	2016	2015
	Note	Rup	ees	Rup	ees
Sales - net		618,786,300	473,554,826	1,080,039,303	927,510,248
Cost of sales	16	(570,736,778)	(441,382,500)	(987,454,686)	(850,943,295)
Gross profit		48,049,522	32,172,326	92,584,617	76,566,953
•		, ,	, ,		, ,
Distribution cost	17	(289,579,276)	(20,251,078)	(565,880,231)	(96,307,169)
		(===,==,==,=,=,=,	(==,===,==,	(===,===,===,	(,,
Administrative expense	25	(63,677,595)	(27,218,149)	(99,076,455)	(55,366,382)
rannistrative expense	.5	(03,077,033)	(27,210,115)	(55,070,155)	(33,300,302)
Other income	18	7,001,870	725,878	11,136,538	2,442,924
Other income	10	7,001,070	723,676	11,130,330	2,442,324
Other expenses		(23,331,089)	(131,290,000)	(25,078,251)	(205,763,878)
Other expenses		(23,331,069)	(131,290,000)	(23,078,231)	(203,703,878)
Loss from operations		(321,536,568)	(145,861,023)	(586,313,782)	(278,427,552)
Loss from operations		(321,330,308)	(145,861,025)	(300,313,702)	(276,427,552)
Figure	10	(27.544.420)	(40 570 074)	(62.004.407)	/40.004.443\
Finance cost	19	(37,544,120)	(19,578,971)	(62,004,497)	(48,994,143)
		(222 222 222)	// (5 / 100 00 /)	/222 242 272	(227 121 527)
Loss before taxation		(359,080,688)	(165,439,994)	(648,318,279)	(327,421,695)
Taxation	20	112,944,175	83,532,210	213,178,654	79,959,784
Loss for the period		(246,136,513)	(81,907,784)	(435,139,625)	(247,461,911)
Loss per share - basic		(2.04)	(1.44)	(4.91)	(4.36)
Loss per share - diluted	d	(2.04)	(1.44)	(4.91)	(4.36)

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



Chief Executive



Condensed Interim Statement of Comprehensive Income (Un-audited)

For the half year ended June 30, 2016

	For the quarter	ended	For the half year ended		
	June 30,	June 30,	June 30,	June 30,	
	2016	2015	2016	2015	
	Rup	ees	Rup	ees	
Loss after taxation	(246,136,513)	(81,907,784)	(435,139,625)	(247,461,911)	
Other comprehensive income / (loss) for the period	-	-	-	-	
Total comprehensive loss for the period	(246,136,513)	(81,907,784)	(435,139,625)	(247,461,911)	

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



Chief Executive



Condensed Interim Cash Flow Statement (Un-audited)

For the half year ended June 30, 2016

	June 30,	June 30,
	2016	2015
Note	Rup	ees
<u>Cash flows from operating activities</u>		
Loss before taxation	(648,318,278)	(327,421,695)
Adjustments for non-cash items:		
Depreciation on property, plant and equipment	60,658,548	34,485,190
Amortization of intangible assets	616,216	330,610
(Gain) / loss on disposal of property, plant and equipment	(2,431,322)	158,455
Prior years' sales tax	-	973,179
Provision for doubtful debts	9,000,000	198,468,616
Write off / provision for obsolete stock	11,849,491	4,028,659
Profit on bank deposits	(3,512,919)	(271,443)
Provision for old stuck-up refunds of sales tax	-	15,353,660
Unrealised exchange gain	(2,240,963)	-
Employee benefits - accumulated compensated absences	2,000,000	13,020,830
Employee benefits - gratuity	7,000,001	-
Finance cost	62,004,497	48,994,143
Loss before working capital changes	(503,374,729)	(11,879,796)
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets:		

(Increase) / decrease in current assets:		
Stores, spares and loose tools	(61,275,049)	80,450,138
Stock-in-trade	(575,640,489)	(104,599,247)
Trade debts	6,164,602	6,771,577
Loans and advances	(68,228,181)	7,669,590
Deposits, prepayments and other receivables	(130,476,090)	(145,050)
Due from Associated Companies	26,946	(407,458)
Sales tax refundable	(283,267,034)	2,060,145
	(1,112,695,295)	(8,200,305)
Increase / (decrease) in current liability:		
Trade and other payables	643,340,811	(127,019,829)
Net cash used in operations	(972,729,213)	(147,099,930)
Income tax paid	(104,998,205)	(22,790,185)
Employee benefits paid	(605,029)	(2,975,958)
Security deposits - net	210,000	-
Net cash used in operating activities	(1,078,122,448)	(172,866,073)



	June 30,	June 30,
	2016	2015
Note	Ru	pees

Cash flow from investing activities

Fixed capital expenditure
Sale proceeds from disposal of property, plant and equipment
Income on bank deposits received
Net cash used in investing activities

(1,970,766,390) 76,129,062 2,028,288	(12,437,428)
76,129,062	125,000
2,028,288	1,082,547
(1,892,609,040)	(11,229,881)

Cash flow from financing activities

Share capital issued - net of cost	2,974,158,123	-
Term finances - net	-	(75,544,054)
Islamic finance - net	475,439,774	(203,869,750)
Loans from chief executive and a director - net	-	(47,041,730)
Liabilities against assets subject to finance lease - net	(19,215,219)	(6,189,951)
Short term borrowings - net	14,421,115	88,049,645
Finance cost paid	(48,219,738)	(53,983,905)
Net cash generated from / (used in) financing activities	3,396,584,055	(298,579,745)
Net increase / (decrease) in cash and cash equivalents	425,852,567	(482,675,699)
Cash and cash equivalents - at beginning of the period / year	(534,451,428)	122,418,266
Cash and cash equivalents - at end of the period / year 21	(108,598,861)	(360,257,433)

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



Chief Executive



Condensed Interim Statement of Changes in Equity (Un-audited)

For the half year ended June 30, 2016

			Capital reserve		Revenue reserve	
	Issued, subscribed and paid-up capital	Advance against share capital	Share premium	Sub - total	Accumulated loss	Total
		Share capital	Rupe		1033	
As at 01 January 2015 (un-audited)	313,632,000	-	-	-	(199,208,845)	114,423,155
Total comprehensive loss for the period						
Loss after taxation	-	-	-	-	(247,461,911)	(247,461,911)
Other comprehensive income	-	-	-	-	-	-
	-	-	-	-	(247,461,911)	(247,461,911)
Surplus transferred to accumulated losses						
Incremental depreciation relating to surplus						
on revaluation - net of tax	-	-	-	-	5,069,153	5,069,153
	-	-	-	-	5,069,153	5,069,153
As at 30 June 2015 (audited)	313,632,000	-	-	-	(441,601,603)	(127,969,603)
As at 01 January 2016 (audited) Total comprehensive loss for the period	313,632,000	-	-	-	(538,082,120)	(224,450,120)
Total comprehensive loss for the period						
Loss after taxation	-	-	-	-	(435,139,625)	(435,139,625)
Other comprehensive income	-	-		-	(435,139,624)	(435,139,624)
Country transferred to recommendated lesses					(100)200)021)	(100)200)02.1
Surplus transferred to accumulated losses					I I	
Incremental depreciation relating to surplus on revaluation - net of tax	_	_		_	9,331,437	9,331,437
	-	-	-	-	9,331,437	9,331,437
Transactions with owners of the Company						
Advance received against shares	-	2,999,995,448	-	2,999,995,448	-	2,999,995,448
Ordinary shares issued during the period 100,738,598 shares of Rs. 10 each	1 007 395 000	(1 007 395 090)		/1 007 395 090\		
Share premium	1,007,385,980	(1,007,385,980) (1,992,609,468)	1,992,609,468	(1,007,385,980)		
Expenses incurred on issuance of shares		- (1,552,005,406)	(25,837,325)	(25,837,325)	_	(25,837,325)
	1,007,385,980	-	1,966,772,143	1,966,772,143	-	2,974,158,123
As at 30 June 2016 (un-audited)	1,321,017,980		1,966,772,143	1,966,772,143	(963,890,308)	2,323,899,815
no at 50 saile 2010 (un-auditeu)	1,321,011,300		1,300,112,143	1,300,772,143	(202,020,300)	2,323,033,013

The annexed notes 1 to 25 form an integral part of this condensed interim financial information.



Chief Executive



Notes to the Condensed Interim Financial Information (Un-audited)

For the half year ended June 30, 2016

1. Status and nature of business

Fauji Foods Limited (formerly Noon Pakistan Limited) ("the Company") was incorporated in Pakistan on 26 September 1966 as a Public Company and its shares are quoted on Pakistan Stock Exchange (formerly Karachi and Lahore Stock Exchanges). It is principally engaged in processing and sale of toned milk, milk powder, fruit juices, allied dairy and food products. The registered office of the Company is situated at FFBL Complex, 103 A/B, Shahrah-e-Quaid-e-Azam, Lahore and the manufacturing facility is located at Bhalwal, District Sargodha.

In the year 2015, Fauji Fertilizers Bin Qasim Limited along with Fauji Foundation (the "Acquirers") initiated acquisition of 51% shares of Noon Pakistan Limited within the framework of Takeover Laws. The transaction was completed on transfer of shares on 04 September 2015.

The directors of the Company proposed to change its name from Noon Pakistan Limited to Fauji Foods Limited in their meeting held on 28 April 2016. This proposition was subsequently approved in an extraordinary general meeting held on 26 May 2016, following which all formalities pertaining to the change in name were completed. The Securities and Exchange Commission of Pakistan certified this change on 01 June 2016 by issuing certificate number 2355.

During the six months period ended 30 June 2016, the Company has incurred a net loss of Rs. 435.14 million. The new management has taken various operational measures towards transformation of the Company that includes curtailment of higher input costs, increasing production scales to optimum levels by BMR - balancing, modernization and replacement of production facility, strengthening of milk collection and sales and distribution structures, ensuring quality at every stage from milk collection to production to distribution. Further, the new management has undertaken the following financial initiatives:

- Injection of equity through right issue during the period as referred to in note 5.2; and
- availed new working capital lines amounting to Rs. 1,653.5 million.

The management anticipates that above steps will contribute significantly towards the profitability of the Company in the foreseeable future. Accordingly this condensed interim financial information have been prepared on a going concern basis.

2. Basis of preparation and statement of compliance

This condensed interim financial information comprises the condensed interim balance sheet of the Company as at 30 June 2016 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof.

This condensed interim financial information of the Company for the half year ended June 30, 2016 has been prepared in accordance with the requirements of International Accounting Standard 34 - "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the six month audited financial statements for the period ended 31 December 2015. Comparative condensed interim balance sheet is stated from six month audited financial statements as of December 31, 2015, whereas due to change in

accounting year the comparatives for interim profit and loss account, interim statement of comprehensive income, interim statements of changes in equity and interim cash flow statements and related notes are extracted from audited financial statements of the Company for the year ended 30 June 2015, accordingly these figures are neither reviewed nor audited.

This condensed interim financial information is presented in Pakistan Rupees which is the Company's functional currency and all financial information presented has been rounded off to the nearest rupees, except otherwise stated.

3. Use of estimates and judgments

The preparation of the condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the condensed interim financial information, the significant judgments made by the management in applying accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of audited financial statements for the six months ended 31 December 2015.

4. Statement of consistency in accounting policies

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are significantly those which are applied in the preparation of audited financial statements for the six months ended 31 December 2015.

5. Share capital

5.1 Issued, subscribed and paid-up capital

June 30, 2016 December 31, 2016 June 30, 2015 December 31, 2016 2015 105,889,595 5,150,997 Ordinary shares of Rs.10 each fully paid in cash 1,058,895,950 51,509,970 1,127,200 1,127,200 Ordinary shares of Rs.10 each issued as fully paid bonus shares 11,272,000 11,272,000 5,483,003 5,483,003 Ordinary shares of Rs.10 each issued of Rs.10 each issued on conversion of loans 54,830,030 54,830,030 7,200,000 7,200,000 Non-voting ordinary shares of Rs.10 each issued on conversion of 12% cumulative convertible preference shares 72,000,000 72,000,000 1,739,177 1,739,177 Non-voting ordinary shares of Rs.10 each fully paid in cash 17,391,770 17,391,770 1,512,000 1,512,000 Non-voting ordinary shares of Rs.10 each issued as fully paid bonus shares 91,508,230 91,508,230 9,150,823 Non-voting ordinary shares of Rs.10 each issued as fully paid bonus shares 91,508,230 91,508,230	Un-audited	Audited		Un-audited	Audited
105,889,595 5,150,997 Ordinary shares of Rs.10 each fully 1,058,895,950 51,509,970 paid in cash 1,127,200 1,127,200 Ordinary shares of Rs 10 each issued 11,272,000 11,272,000 as fully paid bonus shares 5,483,003 5,483,003 Ordinary shares of Rs 10 each issued 6,4830,030 54,830,030 3,4830,030 3,4830,030 3,4830,030 3,4830,030 3,54830,030	June 30,	December 31,		June 30,	December 31,
105,889,595 5,150,997 Ordinary shares of Rs.10 each fully paid in cash 1,058,895,950 51,509,970 1,127,200 1,127,200 Ordinary shares of Rs 10 each issued as fully paid bonus shares 11,272,000 11,272,000 5,483,003 5,483,003 Ordinary shares of Rs 10 each issued of S4,830,030 54,830,030 54,830,030 7,200,000 7,200,000 Non-voting ordinary shares of Ordinary Shares Ordinary Sha	2016	2015		2016	2015
paid in cash 1,127,200	Number	of shares		Rup	ees
as fully paid bonus shares 5,483,003	105,889,595	5,150,997		1,058,895,950	51,509,970
as fully paid on conversion of loans 7,200,000 7,200,000 Non-voting ordinary shares of Rs.10 each issued on conversion of 12% cumulative convertible preference shares 1,739,177 1,739,177 Non-voting ordinary shares of Rs.10 each fully paid in cash 1,512,000 1,512,000 Non-voting ordinary shares of Rs.10 each fully paid bonus shares 9,150,823 9,150,823 Non-voting ordinary shares of Rs.10 each issued as fully paid on conversion of loans	1,127,200	1,127,200	· ·	11,272,000	11,272,000
Rs.10 each issued on conversion of 12% cumulative convertible preference shares 1,739,177 1,739,177 Non-voting ordinary shares of Rs.10 each fully paid in cash 1,512,000 1,512,000 Non-voting ordinary shares of 15,120,000 Rs.10 each issued as fully paid bonus shares 9,150,823 9,150,823 Non-voting ordinary shares of 91,508,230 91,508,230 Rs.10 each issued as fully paid on conversion of loans	5,483,003	5,483,003	'		54,830,030
Rs.10 each fully paid in cash 1,512,000 1,512,000 Non-voting ordinary shares of 15,120,000 15,120,000 Rs.10 each issued as fully paid bonus shares 9,150,823 9,150,823 Non-voting ordinary shares of 91,508,230 91,508,230 Rs.10 each issued as fully paid on conversion of loans	7,200,000	7,200,000	Rs.10 each issued on conversion 12% cumulative convertible		72,000,000
Rs.10 each issued as fully paid bonus shares 9,150,823 9,150,823 Non-voting ordinary shares of 91,508,230 91,508,230 Rs.10 each issued as fully paid on conversion of loans	1,739,177	1,739,177		17,391,770	17,391,770
Rs.10 each issued as fully paid on conversion of loans	1,512,000	1,512,000	Rs.10 each issued as fully paid bo		15,120,000
132,101,798 31,363,200 1,321,017,980 313,632,000	9,150,823	9,150,823	Rs.10 each issued as fully paid	91,508,230	91,508,230
	132,101,798	31,363,200		1,321,017,980	313,632,000

5.2 Reconciliation of ordinary shares

Un-audited June 30, 2016	Audited December 31, 2015		Un-audited June 30, 2016	Audited December 31, 2015
Number of shares		Rupees		ees
24 252 200	24 262 200	Delever 1 04 Iv / 04 I I	242 622 000	242 622 000
31,363,200	31,363,200	Balance at 01 January / 01 July	313,632,000	313,632,000
100,738,598	-	Ordinary shares issued during -		-
		the period against right issue	1,007,385,980	
132,101,798	31,363,200	Balance at 30 June / 31 December	1,321,017,980	313,632,000

- 5.3 During the period, pursuant to Board of Directors meeting held on 21 December 2015, the Company has issued 100,738,598 ordinary shares of Rs. 10 each at a premium of Rs. 19.78 per share with voting rights.
- 5.4 Ordinary shares of the Company held by associated undertakings and directors as at period end are as follows:

			Un-audited	Audited
June 30,	December 31,		June 30,	December 31,
2016	2015		2016	2015
Percent	age held		Number of shares	
		Fauji Fertilizers Bin Qasim Limited		
49.12%	38.25%	- voting ordinary shares	55,255,584	4,498,659
56.94%	38.25%	- non-voting ordinary shares	11,161,523	7,497,765
		Fauji Foundation		
12.75%	12.75%	- voting ordinary shares	14,343,724	1,499,553
12.75%	12.75%	- non-voting ordinary shares	2,499,255	2,499,255
		Directors, Chief Executive, officers and	d	
		their spouse and minor children		
16.27%	28.53%	- voting ordinary shares	18,309,176	3,355,552
6.63%	25.32%	- non-voting ordinary shares	1,300,000	4,963,758
			102,869,262	24,314,542

6. Share premium

This includes premium of Rs. 19.78 per ordinary share issued during the period against right issue. This reserve can only be utilized by the Company for the purpose specified in Section 83(2) of the Companies Ordinance, 1984.

7.	Trade	and other payables	Note	Un-audited June 30, 2016 Rup	Audited December 31, 2015 Deces
	Advar Accru Reten Due t Withh Emplo Work Uncla	creditors neces from customers led expenses		724,365,536 77,562,699 241,947,593 10,248,560 1,064,076 18,694,116 2,970,911 380,300 857,614 115,490 298,828 1,078,505,723	310,129,678 42,689,515 64,709,739 - 223,629 17,062,665 899,456 347,385 857,614 115,490 370,704 437,405,875
8.	Short	term borrowings - secured			
		est / mark-up based loans ic mode of financing	8.1 8.2	1,062,431,218 1,025,439,774 2,087,870,992	575,089,693 550,000,000 1,125,089,693
	8.1	Short term financing - secured			
		Short term running finance Finance against trust receipts	8.1.1 & 8.1.3 8.1.2	1,048,010,103 14,421,115 1,062,431,218	575,089,693 - 575,089,693

8.1.1 Short term running finance - secured

This represents utilized amount of short term running finance facilities ("facilities") under markup arrangements available from commercial banks aggregating to Rs. 2,425 million (31 December 2015: Rs. 1,275 million). These facilities are secured against charge over all current assets and certain fixed assets of the Company and carry markup ranging between 6.84% to 6.99% (31 December 2015: 6.82% to 9.47%) per annum, payable quarterly. The facilities are expiring on various dates by March 2017.

8.1.2 Finance against trust receipts (FATR) - secured

This represents utilized amount of FATR facility under markup arrangements available from commercial banks amounting to Rs. 500 million (31 December 2015: Nil) obtained in the current period. This facility is secured against 1st Parri Passu charge over current and fixed assets of the Company (excluding land and building) amounting to Rs 1,333.33 million and carry markup ranging between 6.84% to 6.85% per annum (31 December 2015: Nil), payable quarterly. The facilities are expiring on various dates by March, 2017.

8.1.3 This includes balance of Rs. 19.44 million (31 December 2015: Rs. 100.8 million) with Askari Bank Limited, an associated undertaking.



8.2 Islamic mode of financing

This represents utilized amount of short term finance facilities (istisna and murabahah) under markup arrangement available from Bank Islami Limited aggregating to Rs 1,572.55 million (31 December 2015: Rs 2,000 million). These facilities are secured against 1st Pari Passu charge over present and future current assets of the Company amounting to Rs. 94 million, ranking charge over present and future current assets of the Company amounting to Rs 240 million, Ist Pari Passu charge over fixed assets of the Company amounting to Rs 1,933.33 million and carries markup ranging between 6.85% to 7.12% (31 December 2015: 6.65% to 8.01%) per annum. The facility expires latest by December 2016.

8.3 Unavailed credit facilities

The facilities for opening of letter of credits and guarantees as at 30 June 2016 amounted to Rs. 1,503.24 million (31 December 2015: Rs. 572.30 million) out of which remaining unutilized amount at the period end stands at Rs. 504.81 million (31 December 2015: Rs. 11.05 million).

9. Accrued markup

This includes accrued markup of Rs. 9,424 (31 December 2015: Nil) relating to Askari Bank Limited, an associated undertaking.

10. Contingencies and commitments

10.1 Contingencies

(i) The Company has issued following guarantees:

Guarantees aggregating Rs 15.8 million (31 December 2015: Rs 15.47 million) have been issued by banks on behalf of the Company to Sui Northern Gas Pipeline Limited, Unilever Pakistan Limited, and Pakistan State Oil.

(ii) There has been no significant change in contingencies, except as mentioned below, as reported in the preceding six months audited financial statements of the Company for the period ended 31 December 2015.

The Company has been selected for audit, under section 214C of the Income Tax Ordinance 2001, for the tax year 2014. However, proceedings in this respect have been initiated

10.2 Commitments

The Company has the following commitments in respect of:

- (i) Commitments, for capital expenditure, against irrevocable letters of credit outstanding at the period end amounted to Rs 405.53million (31 December 2015:Rs Rs 2,355.42 million).
- (ii) Commitments, other than capital expenditure, outstanding at the period end amounted to Rs 142.83 million (31 December 2015 Rs 205.83 million).



11.	Prope	erty, plant and equipment	Note	Un-audited June 30, 2016 Rup	Audited December 31, 2015 Dees
	Opera	ating fixed assets	11.1	1,620,712,438	1,008,477,814
	Capit	al work in process	11.2	1,585,461,042	269,519,814
				3,206,173,480	1,277,997,628
	11.1	Operating fixed assets			
		Net book value at beginning of the period		1,008,477,814	1,037,778,370
		Additions during the period		746,590,912	13,065,934
		Disposals during the period		(73,697,740)	(3,299,968)
		Depreciation charged during the period		(60,658,548)	(39,066,522)
		Net book value at end of the period		1,620,712,438	1,008,477,814
		•			
	11.2				
		Plant and machinery		1,230,036,849	191,715,814
		Leased vehicles		-	77,804,000
		Building		179,788,927	-
		Advances to contractors		175,635,266	
				1,585,461,042	269,519,814
12.		in trade			
		and packing material		206 724 077	106 422 242
		hand		386,734,877	106,422,243
	- In	transit		94,337,184	24,851,129
				481,072,061	131,273,372
	Work	in process		57,257,937	37,241,000
	Finish	ned goods	12.1	236,787,264	33,971,363
				294,045,201	71,212,363
	Provi	sion for obsolete stock		(24,851,129)	(27,860,091)
				750,266,133	174,625,644
	12.1	This includes net realizable value adjustment million).	of Rs 14.831	million (31 Decem	ber 2015: Rs 1.51
				Un-audited	Audited

		June 30, 2016	December 31, 2015
Loans and advances	Note	Ru	pees
Due from employees - unsecured			
- Considered good		1,506,809	875,331
- Considered doubtful		166,184	166,184
Advances to suppliers - unsecured			
- Considered good		88,249,680	20,652,977
- Considered doubtful		6,574,450	6,574,450
		96,497,123	28,268,942
Less: Provision for doubtful loans and advances		(6,740,634)	(6,740,634)
		89,756,489	21,528,308



13.

14. Deposits, prepayments and other receivables

The balance at period end mainly includes amount receivable from Ecolean and Tetra Pak Export FZE amounting to Rs. 100.65 million and Rs. 20 million respectively.

Un-audited Audited June 30, December 2016 2015 Cash and bank balances Note	r 31,
Cash-in-hand 477,614 12),945
Cash at bank:	
- Current accounts 15.1 238,367,394 39,95	5,897
- Saving accounts 15.2 344,744 33	3,897
- Term deposit receipts (TDR) 15.3 700,000,000	-
- Dividend accounts 221,490 22	L,526
938,933,628 40,51	7,320
939,411,242 40,63	3,265

- **15.1** This includes balances with Askari Bank Limited, an associated undertaking, aggregating to Rs. 18.1 million (31 December 2015: Rs. 0.04 million).
- **15.2** This carries profit under markup arrangment at the rates ranging from 3.5% to 4% (31 December 2015: 3.5% to 4.5%) per annum.
- **15.3** This represents term deposit receipts with Askari Bank Limited, an associated undertaking, aggregating to Rs. 700 million (31 December 2015: Nil).

			Un-audited	Un-audited
			June 30,	June 30,
			2016	2015
16.	Cost of sales	Note	Rupe	ees
	Raw materials consumed		728,422,782	511,653,267
	Salaries, wages and other benefits		67,526,869	36,592,010
	Power and fuel		49,613,505	59,666,512
	Packing materials consumed		259,248,765	194,315,795
	Stores and spares consumed		33,516,424	24,146,997
	Repair and maintenance		5,452,471	726,772
	Rent, rates and taxes		6,278,439	4,012,529
	Depreciation on property, plant and equipment			
	- Milk collection centres		6,144,906	
	- Production facility		46,603,472	28,848,599
	Insurance		7,479,891	1,750,819
			1,210,287,524	861,713,300
	Adjustment of work-in-process			
	Opening stock		37,241,000	22,058,000
	Closing stock	12	(57,257,937)	(33,844,656)
			(20,016,937)	(11,786,656)
	Cost of goods manufactured		1,190,270,587	849,926,644
	Adjustment of finished goods			
	Opening stock		33,971,363	34,478,000
	Closing stock	12	(236,787,264)	(33,461,349)
			(202,815,901)	1,016,651
			987,454,686	850,943,295

17. Distribution expenses

This mainly includes advertisement expenses of Rs. 413.26million (30 June 2015:Rs. 54.8million) incurred during the period on promotion of the Company's products.

18. Other income

This includes an amount of Rs. 3.51 million (30 June 2015:Rs. 0.27 million) earned on account of interest / markup based deposits.

Un audited

Un audited

			Un-audited	Un-audited
			June 30,	June 30,
			2016	2015
19.	Finance cost	Note	Rupe	es
	Islamic mode of financing			
	- istisna		16,055,167	223,540
	Interest / mark-up on interest / mark-up based loans			
	- loan from directors		-	2,400,547
	- long term finance		-	4,333,320
	- short term borrowings running finance	19.1	41,479,023	36,058,465
	- finance lease		3,936,754	560,324
	- tetra pak funds utilized		-	3,581,144
	- workers profit participation fund		-	266,213
	Bank charges and commission		533,553	1,570,590
			62,004,497	48,994,143

19.1 This includes mark up charged by Askari Bank Limited, an associated undertaking, amounting to Rs. 10.12 million (30 June 2015: Nil).

	·	Un-audited June 30, 2016	Un-audited June 30, 2015
Taxation	Note	Rupe	es
Current:			
- For the period		-	8,072,937
- Prior years		-	31,626
		-	8,104,563
Deferred:			
- For the period		(213,178,654)	(88,064,347)
		(213,178,654)	(88,064,347)
		(213,178,654)	(79,959,784)
		Un-audited	Audited
		June 30,	June 30,
		2016	2015
Cash and cash equivalents	Note	Rup	ees
Cash and bank balances	15	939,411,242	141,056,606
Short term running finance	8.1	(1,048,010,103)	(501,314,039)
		(108,598,861)	(360,257,433)

22. Related party disclosures

Related parties comprise of associated undertakings, directors, post employment funds, entities with common directorship and key management personnel. Balances are disclosed elsewhere in the condensed interim financial information. Significant transactions with related parties during the period are as follows:

		Un-audited	Un-audited
		30 June	30 June
		2016	2015
Relationship with the company	Nature of transactions	Rup	ees
i. Associated Undertakings			
Noon Sugar Mills Limited	Purchase of goods	-	16,854,930
	Sale of goods	-	120,292
	Payments to others on behalf of the related part	y 23,314	1,470,341
	Payment by related party on Company's behalf	11,356	3,280,910
Textile Services (Private) Limited	Purchase of store items	-	1,263,762
	Payment made to related party	-	1,606,026
Askari Bank Limited	Markup expense	10,123,921	-
Fauji Fertlizier Bin Qasim Limited	Expense charged by related party	16,896,041	-
Employees' Provident Fund Trust	Contribution for the period	5,332,314	1,180,774
ii. Associated persons			
Mr. Salman Hayat Noon (Non-Executive Director)	Purchase of land	16,500,000	-
	Consultancy fee expense	3,286,809	-
	Remuneration and other benefits	-	2,711,892
Mr. Malik Adnan Hayat Noon (Non-Executive Director)	Purchase of land	16,500,000	-
Mr. Par Soderlund (Non-Executive Director)	Meeting fee	530,900	-
Key management personnel	Remuneration and benefits	98,289,510	19,410,115

23. Fair value measurement of financial instruments

		Carrying amount (Un-audited)			Fair value (Un-audited)		
		Loans and receivables	Financial liabilities at amortized cost	Total	Level 1	Level 2	Level 3
On-Balance sheet financial instruments 30 June 2016	Note						
Financial assets not measured at fair value							
Cash and bank balances Advances, deposits and	23.1	938,933,628		938,933,628			1.0
other receivables	23.1	153,295,858	-	153,295,858	-		
Trade debts - unsecured	23.1	22,565,365		22,565,365	-	77 -	
Loans and advances	23.1	1,672,993		1,672,993	-		
Due from associated companies	23.1	1,998,473		1,998,473	-	- 1	-
		1,118,466,317		1,118,466,317		-	
Financial liabilities not measured	ı						
at fair value							
Liabilities against assets subject							
to finance lease	23.1	-	146,063,436	146,063,436	-	-	
Trade and other payables	23.1	-	981,868,608	981,868,608		-	-
Short term borrowing	23.1		2,087,870,992	2,087,870,992		-	
Accured profit / interest / mark-u	p 23.1	-	42,756,573	42,756,573			407-1
			3,258,559,609	3,258,559,609	-	- 1	-

23.1 The Company has not disclosed the fair values of these financial assets and liabilities as these are for short term or reprice over short term. Therefore, their carrying amounts are reasonable approximation of fair value.

24. Financial risk management

The Company's financial risk management objective and policies are consistent with that disclosed in the six month audited financial statements of the Company for the period ended 31 December 2015.

25. Date of authorization

This condensed interim financial information has been approved by the Board of Directors of the Company and authorized for issue on 25th July, 2016.

Chairman

Chief Everytive

Chief Executive

