



**NOON PAKISTAN LIMITED  
FINANCIAL REPORT  
FOR THE QUARTER ENDED  
30 SEPTEMBER, 2011**





# NOON PAKISTAN LIMITED FINANCIAL REPORT

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30 SEPTEMBER, 2011

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CORPORATE INFORMATION

BOARD OF DIRECTORS

Mr. Salman Hayat Noon  
*Chairman and Chief Executive*  
Mr. Adnan Hayat Noon  
Mr. K. Iqbal Talib  
Mr. Safdar M. Hayat Qureshi  
Mr. Zaheer Ahmad Khan  
Mr. Asif H. Bukhari  
Col. (R) Abdul Khaliq Khan

AUDIT COMMITTEE

Mr. Adnan Hayat Noon  
*Chairman*  
Mr. K. Iqbal Talib  
*Member*  
Mr. Asif H. Bukhari  
*Member*

AUDITORS

Hameed Chaudhri & Co.  
Chartered Accountants

CHIEF FINANCIAL OFFICER

Mr. Nauman Afzal

COMPANY SECRETARY

Syed Anwar Ali

LEGAL ADVISERS

Hamid Law Associates

BANKERS

Habib Bank Limited  
United Bank Limited  
National Bank of Pakistan  
Bank Alfalah Limited  
Faysal Bank Limited  
The Bank of Punjab  
NIB Bank Limited  
MCB Bank Limited  
Askari Bank Limited  
Allied Bank Limited

REGISTERED OFFICE

1st Floor, Alfalah Building,  
Shahrah-e-Quaid-e-Azam, Lahore.

SHARES DEPARTMENT

66-Garden Block,  
New Garden Town,  
Lahore.  
Tele : 35831462 - 35831463  
e-mail: shares@noonpak.com

WEBSITE

[www.nurpurfoods.com](http://www.nurpurfoods.com)

PLANT

Bhalwal, District Sargodha.



## DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors of the Company are pleased to present the un-audited balance sheet, profit & loss account alongwith other financial statements of your Company for the period July 01, 2011 to September 30, 2011.

Your Company managed to perform fairly well despite adverse economic factors and challenging business environment in the Country. During the period, the Company achieved net Sales revenue of Rs. 790.036 million as against Rs. 645.074 million for the corresponding period of last year, thus, showing a growth of 22.5% and earned before tax profit of 27.174 million as compared to Rs. 26.544 million of last period. Although the increase in input costs of fresh milk, sugar, fuel & energy had adversely affected our Gross Profit Margin, our Gross Profit increased by Rs. 7.41 million as compared to last period. The negative impact of input cost was to some extent, off-set by effective product mix & better marketing & sales strategies which resulted in an increase of 0.63 million in net profit before tax.

The summarized results are as under:-

	<u>2011</u> (Rupees in Million)	<u>2010</u> (Rupees in Million)
Net Sales	790.036	645.074
Gross Profit	99.900	92.490
Profit before tax	27.174	26.544
Profit after Tax	18.103	22.163
Earnings per Share	1.43	1.75

The management of your Company has decided to carry out BMR, including induction of filling machines & pasteurization / Homogenizing line to fully utilize our production facilities to meet market demand. Hectic efforts are also being made for early refund of Sales Tax claims. With these measures, we are very hopeful for improvements in efficiency and profitability.

We wish to thank our Consumers and Financial Institutions for their kind support. We would also like to place on record our special thanks to our staff for their dedicated work, which enabled us to achieve these encouraging results.

For and on behalf of the Board

Salman Hayat Noon  
Chairman / Chief Executive

Dated : October 28, 2011

**CONDENSED INTERIM BALANCE SHEET**

	Un-Audited Sep., 2011 Rupees	Audited Jun., 2011 Rupees
<b>EQUITY AND LIABILITIES</b>		
<b>SHARE CAPITAL AND RESERVES</b>		
Authorised capital	205,000,000	205,000,000
Issued, subscribed and paid- up capital	126,720,000	126,720,000
Unappropriated profit	157,959,621	139,543,250
	<u>284,679,621</u>	<u>266,263,250</u>
<b>SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT</b>	56,728,265	57,041,597
<b>DEFERRED INCOME</b>	455,187	569,630
<b>NON-CURRENT LIABILITIES</b>		
Musharakah finances	200,000,000	200,000,000
Liabilities against assets subject to finance lease	30,335,100	29,709,065
Deferred taxation	29,489,563	28,335,030
Accrued profit on musharakah finances	20,945,958	14,014,451
	<u>280,770,621</u>	<u>272,058,546</u>
<b>CURRENT LIABILITIES</b>		
Trade and other payables	343,122,403	441,880,264
Accrued mark-up and interest	8,058,013	8,821,425
Short term finances	243,998,365	245,552,130
Current portion of :		
- term and demand finances	18,597,188	27,479,126
- liabilities against assets subject to finance lease	10,609,001	8,958,480
Taxation	38,982,378	31,065,740
Dividends	1,018,170	1,018,170
	<u>664,385,518</u>	<u>764,775,335</u>
<b>CONTINGENCIES AND COMMITMENTS</b>		
	<u>1,287,019,212</u>	<u>1,360,708,358</u>

The annexed notes form an integral part of these financial statements.

Salman Hayat Noon  
Chief Executive

**AS AT 30 SEPTEMBER, 2011**

	Un-Audited Sep., 2011 Rupees	Audited Jun., 2011 Rupees
<b>ASSETS</b>		
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	564,921,095	565,924,030
Intangible asset	196,266	232,269
Security deposits	1,209,923	1,209,923
	<u>566,327,284</u>	<u>567,366,222</u>
<b>CURRENT ASSETS</b>		
Stores, spares and loose tools	152,968,617	174,181,252
Stock-in-trade	74,353,000	177,393,000
Trade debts - unsecured considered good	69,833,377	73,624,303
Loans and advances	6,630,730	13,814,554
Deposits and prepayments	12,105,370	11,093,440
Due from Associated Companies	939,864	591,229
Accrued profit on term deposit receipts	18,772,572	12,603,635
Other receivables	280,004	274,119
Sales tax refundable	110,465,027	82,777,647
Advance income tax, tax deducted at source and income tax refundable	40,717,862	35,807,035
Cash and bank balances	233,625,505	211,181,922
	<u>720,691,928</u>	<u>793,342,136</u>
	<u><u>1,287,019,212</u></u>	<u><u>1,360,708,358</u></u>

  
Safdar M. Hayat Qureshi  
Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT  
FOR THE QUARTER ENDED 30 SEPTEMBER, 2011

	Un-Audited Sep., 2011 Rupees	Un-Audited Sep., 2010 Rupees
SALES - Net	790,035,767	645,074,273
COST OF SALES	690,135,602	552,583,612
GROSS PROFIT	99,900,165	92,490,661
DISTRIBUTION COST	43,592,467	39,822,344
ADMINISTRATIVE EXPENSES	17,322,724	15,460,895
OTHER OPERATING EXPENSES	1,671,200	3,351,824
OTHER OPERATING INCOME	(8,171,125)	(2,707,323)
	54,415,266	55,927,740
PROFIT FROM OPERATIONS	45,484,899	36,562,921
FINANCE COST	18,310,690	10,018,180
PROFIT BEFORE TAXATION	27,174,209	26,544,741
TAXATION		
- Current	7,916,638	6,450,743
- Deferred	1,154,533	(2,069,581)
	9,071,171	4,381,162
PROFIT AFTER TAXATION	18,103,038	22,163,579
EARNINGS PER SHARE		
- basic and diluted	1.43	1.75

- The annexed notes form an integral part of these financial statements.
- Appropriations have been reflected in the statement of changes in equity.

Salman Hayat Noon  
Chief ExecutiveSafdar M. Hayat Qureshi  
Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME  
FOR THE QUARTER ENDED 30 SEPTEMBER, 2011

	Un-Audited Sep., 2011 Rupees	Un-Audited Sep., 2010 Rupees
PROFIT AFTER TAXATION	18,103,038	22,163,579
Other Comprehensive Income for the quarter	0	0
TOTAL COMPREHENSIVE INCOME FOR THE QUARTER	<u>18,103,038</u>	<u>22,163,579</u>

The annexed notes form an integral part of these financial statements.

Salman Hayat Noon  
Chief Executive

Safdar M. Hayat Qureshi  
Director





**CONDENSED INTERIM CASH FLOW STATEMENT  
FOR THE QUARTER ENDED 30 SEPTEMBER, 2011**

	Un-Audited Sep., 2011 Rupees	Un-Audited Sep., 2010 Rupees
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Profit for the year - before taxation	27,174,209	26,544,741
Adjustments for non-cash charges and other items:		
Depreciation	13,968,247	13,283,019
Amortization	36,004	16,666
Gain on sale of operating fixed assets	(166,668)	3,267
Finance cost	18,310,690	10,018,180
Deferred income recognised	(64,044)	(1,050,411)
Profit on bank deposits	(6,312,359)	0
Exchange fluctuation loss	173	0
<b>CASH INFLOW FROM OPERATING ACTIVITIES</b>	<b>52,946,252</b>	<b>48,815,462</b>
- Before working capital changes		
(Increase) / decrease in current assets:		
Stores, spares and loose tools	21,212,635	(24,920,003)
Stock-in-trade	103,040,000	38,831,000
Trade debts	3,790,926	17,000,019
Loans and advances	7,183,824	(560,428)
Short term security deposits and prepayments	(1,011,930)	2,641,815
Due from Associated Companies	(348,635)	479,932
Other receivables	(5,885)	1,638
Sales tax refundable	(27,687,380)	(2,335,914)
Increase/(decrease) in trade and other payables	(98,758,034)	(35,610,847)
	7,415,521	(4,472,788)
<b>CASH INFLOW FROM OPERATING ACTIVITIES:</b>		
- Before taxation	60,361,773	44,342,674
Income tax paid	(4,910,827)	(2,580,800)
<b>NET CASH INFLOW FROM OPERATING ACTIVITIES</b>	<b>55,450,946</b>	<b>41,761,874</b>
- After taxation		
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(7,553,043)	(58,476,603)
Sale proceeds of operating fixed assets	244,000	10,000
Intangible asset purchased	0	0
Loans to employees - net	0	0
Security deposits	0	0
Profit on bank deposits received	143,422	16,685
<b>NET CASH OUTFLOW FROM INVESTING ACTIVITIES</b>	<b>(7,165,621)</b>	<b>(58,449,918)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Term and demand finances - net	(8,881,938)	(8,881,938)
Lease finances - net	(3,263,444)	31,162,461
Short term finances - net	(1,553,765)	(3,283,103)
Finance cost paid	(12,142,595)	(9,428,629)
Dividends paid	0	0
<b>NET CASH INFLOW FROM FINANCING ACTIVITIES</b>	<b>(25,841,742)</b>	<b>9,568,791</b>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>22,443,583</b>	<b>(7,119,253)</b>
<b>CASH AND CASH EQUIVALENTS</b>		
- At beginning of the quarter	211,181,922	23,350,614
<b>CASH AND CASH EQUIVALENTS</b>	<b>233,625,505</b>	<b>16,231,361</b>
- At end of the quarter	<b>233,625,505</b>	<b>16,231,361</b>

The annexed notes form an integral part of these financial statements.

Salman Hayat Noon  
Chief Executive

Safdar M. Hayat Qureshi  
Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY  
FOR THE QUARTER ENDED 30 SEPTEMBER, 2011  
Un-Audited

	Share capital	Capital redemption reserve	Unappropri- ated profit	Total
------(Rupees)-----				
Balance as at 01 July, 2010	126,720,000	0	110,742,893	237,462,893
Total comprehensive income for the quarter ended 30 September, 2010	0	0	22,163,579	22,163,579
Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation	0	0	84,055	84,055
	0	0	22,247,634	22,247,634
Balance as at 30 September, 2010	126,720,000	0	132,990,527	259,710,527
Balance as at 01 July, 2011	126,720,000	0	139,543,250	266,263,250
Total comprehensive income for the quarter ended 30 September, 2011	0	0	18,103,038	18,103,038
Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation for the quarter -net of deferred taxation	0	0	313,333	313,333
	0	0	18,416,371	18,416,371
Balance as at 30 September, 2011	126,720,000	0	157,959,621	284,679,621

The annexed notes form an integral part of these financial statements.

Salman Hayat Noon  
Chief Executive

Safdar M. Hayat Qureshi  
Director



**NOTES TO THE CONDENSED  
INTERIM FINANCIAL STATEMENTS  
FOR THE QUARTER ENDED 30 SEPTEMBER, 2011**

1. Noon Pakistan Limited (the Company) was incorporated in Pakistan on 26 September, 1966 as a Public Company and its shares are quoted on Karachi and Lahore Stock Exchanges. It is principally engaged in processing and sale of toned milk, milk powder, fruit juices, allied dairy and food products. The registered office of the Company is situated at 1st Floor, Alfalah Building, Shahrah-e-Quaid-e-Azam, Lahore and the plant is located at Bhalwal, District Sargodha.
2. This condensed interim financial information of the Company for the quarter ended 30 September, 2011 are un-audited and are being submitted to the members in accordance with the requirements of Section 245 of the Companies Ordinance, 1984. These interim financial statements are presented in condensed form in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended 30 June, 2011.
3. The accounting policies adopted for the preparation of Quarterly financial statements are the same as adopted in the annual published financial statements of the Company for the year ended 30 June, 2011.
4. The Board of Directors, in its meeting held on 28 September, 2011, has proposed to issue 10% fully paid bonus shares to ordinary shareholders and non-voting ordinary shareholders out of unappropriated profits of the Company. These appropriations will be approved in the Annual General Meeting of the Company to be held on 29 October, 2011. Financial Information for the period ended 30 September, 2011, do not include the effects of these appropriations.
5. These financial statements were authorised for issued by the Board of Directors of the Company in its meeting held on 28 October, 2011.
6. Figures in the financial statements are rounded to the nearest rupee; corresponding figures have been rearranged and reclassified wherever necessary for the purpose of comparison.

Salman Hayat Noon  
Chief Executive

Safdar M. Hayat Qureshi  
Director



**NOON PAKISTAN LIMITED**

**An ISO 22000:2005 Certified Company**

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